



### Background

- First Impression of Salem
- Involvement by broad community
- Arriving at shared community vision
- Development of integrated sections of plan by resident/expert workgroups

**Economic Development** 

Housing

Education

Historic

Infrastructure/Transportation

Parks and Recreation

**Community Services** 

#### Salem Area Comp Plan Steering Committee

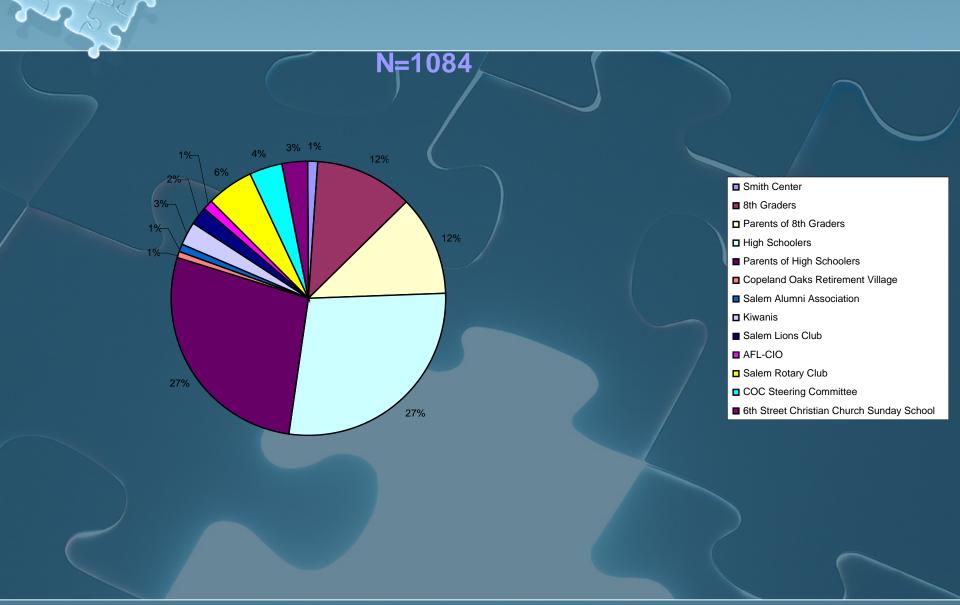
Dan Moore **Audrey Null** Alma Apicella Geoff Goll Earl Schory II **Barb Loudon** Bob Sebo Captain Chip Johnson Clyde Brown **Dave Nestic** David Mollenkoff David Ventresco Debbie Pietrzak Diane Kloss Dr. Kristen Fig. Dr. Jeff Nolte Dwayne Moore **Eloise Traina** Nancy McCoy Nick Bush

Sondra O'Donnell

**Steve Faber** 

Frank Coy Fred Palmer **Gary Abrams** George Hays **Gina Dermotta** Greg Bestic Jean Spencer Jerry Wolford Karen Carter Kathy Hendricks Kathy Monteleone Kim Goll Larry Bowerstock Lori Thayer Marguerite Miller Mark Flake Mary Lou Popa Mary Ann Theis Matt Bender Mike Grimstead Tom Eddinger Tony Maronii Victoria Curran

### Breakdown of Participants





## Economic Impact of Comprehensive Plan

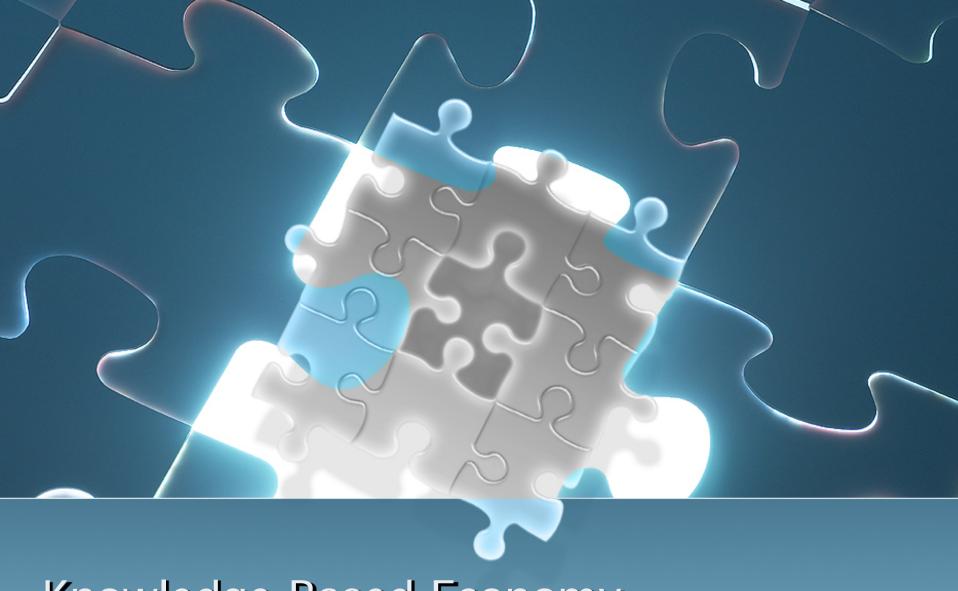
• Business Attraction:

Location-seeking companies expect authorized plan for communities future

Examples:

Honda's consideration of Van Wert County

City of Kent downtown retail development



Knowledge Based Economy

### High Growth Entrepreneurs

 Desire to build a large highly visible and valuable firm

Source: Jason Henderson, Federal Reserve Bank of Kansas City

### Industrial Labor Force

Has problem solving skills

Is innovative and creative

## Innovation Philadelphia

- Cultivating the For-Profit Creative Economy
- Attracting & Retaining Young Professionals
- Fostering Entrepreneurism & New Ideas
- \$60 billion economic impact

http://www.innovationphiladelphia.com/

### Community Characteristics to Support High Growth Entrepreneurs

- High-quality labor force
- Universities
- Local Amenities
- Infrastructure
- Location near metro areas
- Interaction leading to sharing of information

Source: Henderson & Abraham, Can Rural America Support a Knowledge Economy, Federal Reserve Bank of Kansa City



Salem Sustainable Comprehensive Plan

Economic David David Mellocke

Economic Development Section: Chair David Mollenkoff



## Focus an economic development approach on a long term horizon

- Build an Entrepreneur Friendly Community to support high growth firms
- Build a diverse economic
- Secure businesses that fit the social and environmental goals of Salem



#### Objective:

### Capitalize on Salem's unique assets and infrastructure to attract investment

- Build from the current economic base: Health Care, Higher Education, Entrepreneur Based Industry
- Link Salem Alumni Association to economic development
- Study potential positive leverage points like import substitution and commuter workforce



### Position Salem to be a Regional Economic Leader

- Begin with partnerships between Salem & Perry Township
- Partner with regional economic development initiatives such as NorTech, Team NEO, Columbiana Port Authority, Fund for Our Economic Future and Youngstown Incubator



Build community leadership & support to achieve excellence in the local school system

- Provide support to stimulate knowledge-based workforce for local manufacturing
- Collaborate with Kent State University Salem to establish curriculum to meet local business needs



#### Establish Strong Public/Private Partnerships

- Foster the linkages between local government, nonprofits and private sector organizations
- Create a Salem Economic Development Office

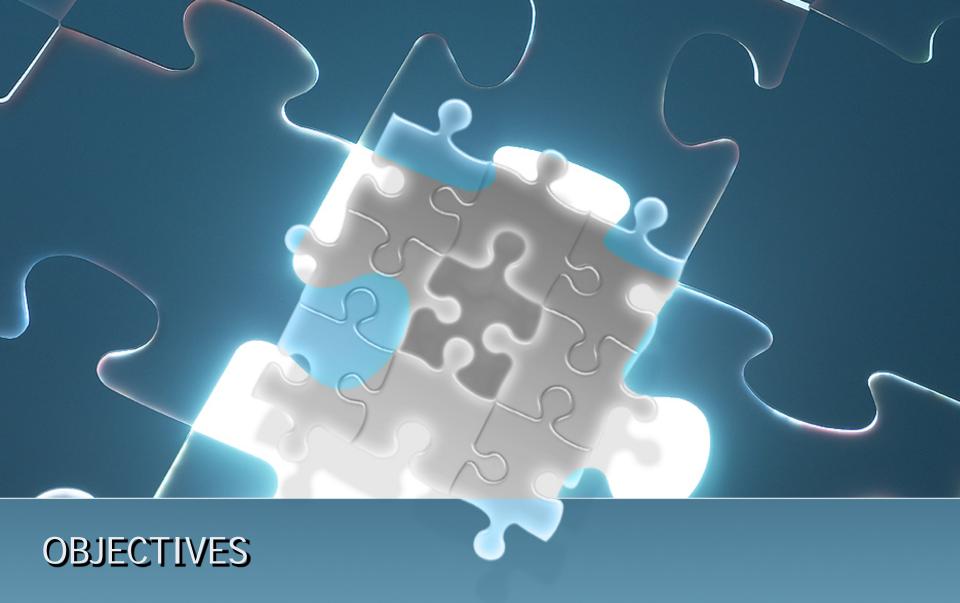
## Salem Economic Development Office Structure

Joint effort of local government and private sector

- Office funded through contributions of government, non-profits and business
- Office operated by a Board of Directors representative of the funding sources
- Economic Development Executive reports to the Board of Directors

## Salem Economic Development Office Roles

- Support for Entrepreneur Existing Businesses
- Support for Entrepreneur Start-ups
- Monitor local business climate to identify interventions and business development opportunities including targeting new business startups

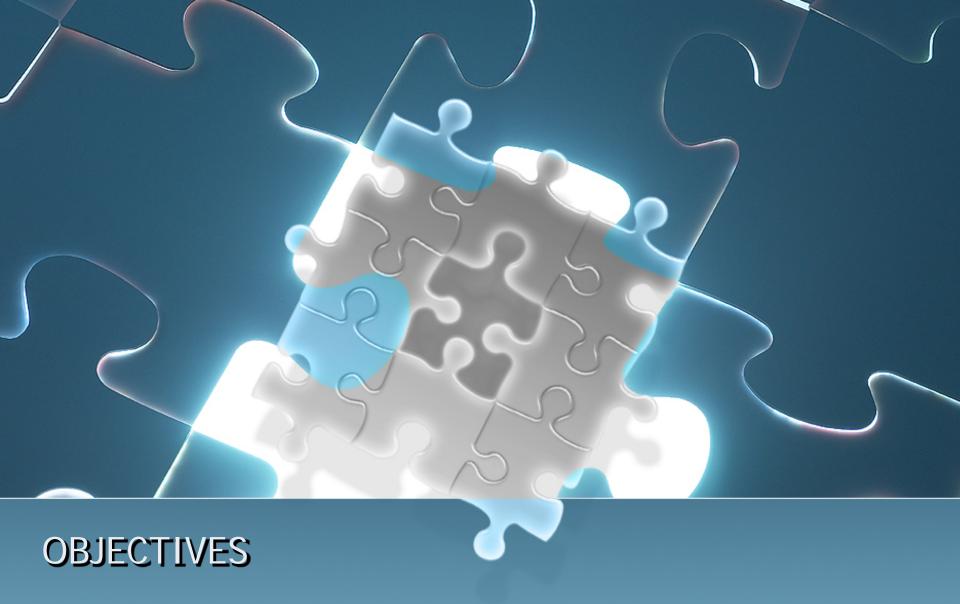


Salem Sustainable Comprehensive Plan Housing Section: Chair Kathy Hendricks



 Improve existing housing stock and increase home ownership to assure neighborhood stabilization

 Current subdivisions provide available lots for new construction



Salem Sustainable Comprehensive Plan Education Section: Chair Myra Moss

Improve the academic achievement of Salem graduates

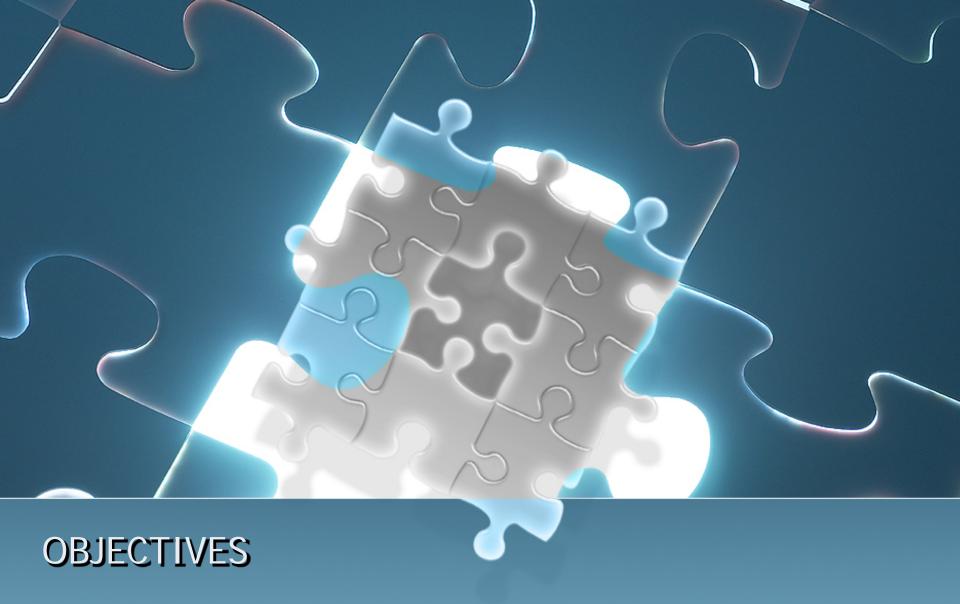
 Salem community is an effective model of collaboration with the local school district

 Youth have opportunities to learn to be community and business leaders



 Programs and financing to assist Salem youth take full advantages of educational opportunities at Kent State University Salem

 Design curriculum at Kent State University Salem to meet the specific job knowledge required for targeted job market



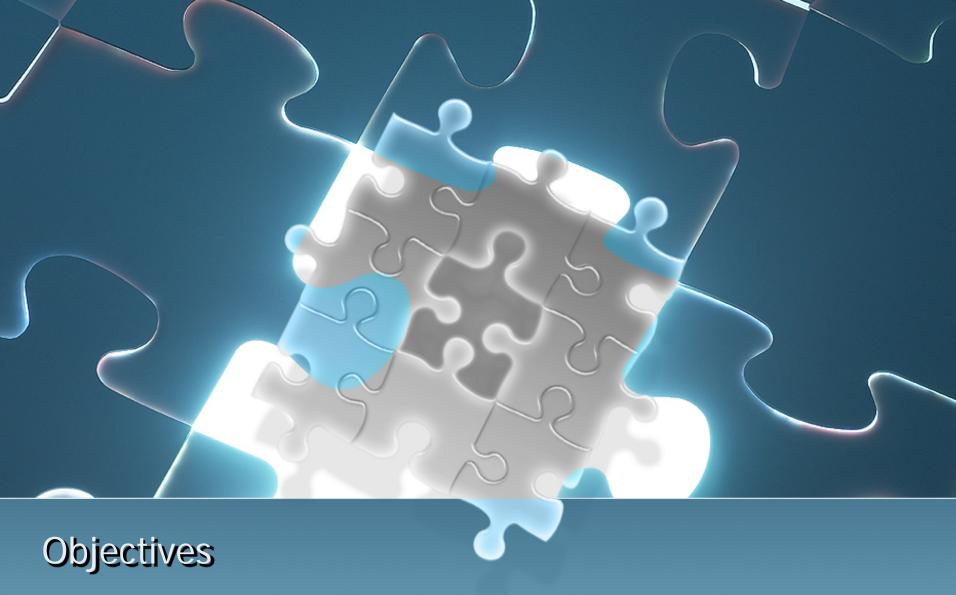
Salem Sustainable Comprehensive Plan Historic Preservation Section: George Hays



- Review & update Central Business District facade improvement program
- Encourage the design, drafting & adoption of architectural standards
- Place responsibility for identifying government funding under Salem Economic Development Executive
- Encourage adaptive reuse of historic structures for business purposes



- Support studies to document benefit of tourism for economic development
- Explore feasibility of participating in the Progress Fund to stimulate business development through coaching & capital
- Promote appreciation & knowledge of the arts to stimulate development of art community



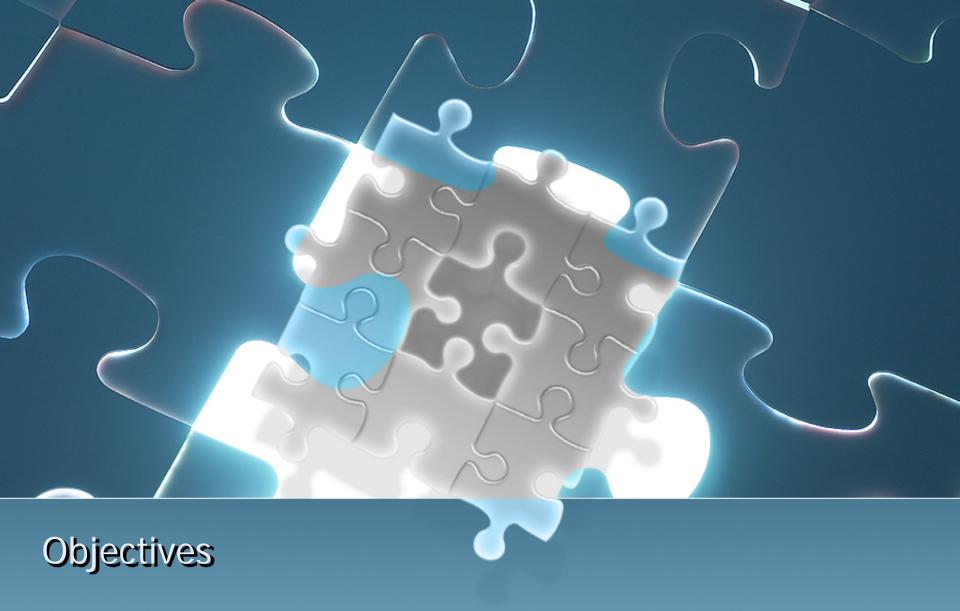
Salem Sustainable Comprehensive Plan Infrastructure/Transportation Section: Chairs Mark Flake & Fred Vogel



- Prepare water & wastewater services for future growth in residential & business areas
- Design joint economic development districts & cooperative economic development agreements between Salem & Perry Township to provide water & sewer
- Enhance financial revenue generation opportunities for water system in order to maintain reasonable rates for Salem residents & businesses
- Develop solutions to wastewater phosphorous situation
- Expand Salem bike path network within the community & connect to regional bike paths

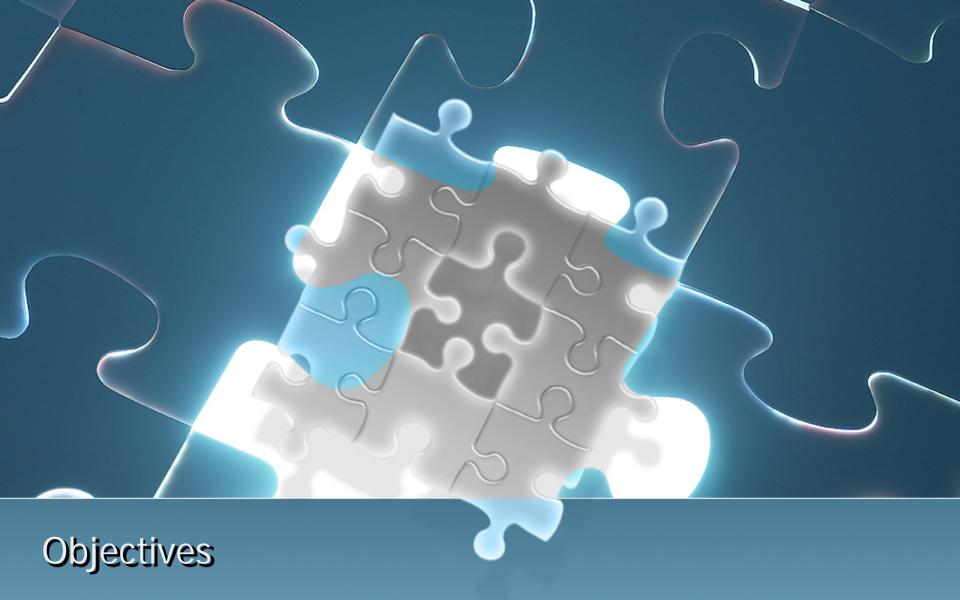


- Salem plays supportive role to public & private providers in development of a high speed internet network that serves area businesses with affordable options
- Telecommunication system supports 21<sup>st</sup> century economy
- Explore the American Municipal Power electrical aggregation program as an option for low cost power
- Participate in regional effort to urge completion of Route 62 to four lanes
- Support infrastructure improvements needed to expand the two current industrial parks



Salem Sustainable Comprehensive Plan Parks & Recreation Section: Chairs Dwayne Moore & Steve Faber

- Expand Waterworth Memorial Park with a nature area
- Expand existing tennis courts, ball fields, basketball courts, pavilions and acreage of park system
- Maintain and upgrade pool
- Provide work experiences for youth
- Obtain capital improvement funds through land development under ORC



Salem Sustainable Comprehensive Plan Community Services Section: Chair Victoria Curran & Gina Dermotta

- Provide leadership experiences for area youth
- Increase higher education attainment within socioeconomic demographics of first generation attendees
- Provide mentorship programs to keep youth in college
- Maintain a local job bank

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