

Accelerate Ownership and Partnership Models Worksheet

What are the strengths and weaknesses of the various partnership/ownership models in light of our community culture and politics and our present attractiveness for broadband development?

	STRENGTHS	WEAKNESSES
Pure private ownership with public financial support		
Electric or telephone cooperative ownership		
Public ownership/ public operation		
Public ownership/ private ISP(s) operation		

What characteristics are we seeking in a long-term partner? Desirable characteristics might include experience, goals and vision match, financial strength, capacity to grow, and fair recognition of community contributions.* Which ISPs meet these qualifications?

What can our community bring to the partnership table? What can we do to make our community an even more attractive partner? Do we need a new entity in our county/region (cooperative or joint powers board) to accomplish our vision?

As a partner, what are we willing to do? What won't we do?

What are our next steps to identify and make a deal with partners?