

Making Dollars Make Sense

Extension, Fiscal, and Advancement In-Service

Tuesday, May 11, 2021

10:00am-11:30am

Session 1**Welcome with Keith DiDonato and Dr. Jackie Wilkins & Gifts 101**

Our first session kick-off! Meet the staff of Advancement and join our first session on Gifts 101 with JT Houssami.

2:00pm-3:00pm

Session 2**How to Spend Your Funds**

Presenters: Jesse Buxton, Robert Concitis, Cindy Plummer, Jacquie Honeck, and Emily Smith

Thursday, May 13, 2021

11:00am-12:00pm

Session 3**Recognizing Philanthropic Interest and Fundraising Success**

Presenters: Emily Kruse, Pablo Villa, Trish Raridan-Preston, and Colin Reenan

Monday, May 17, 2021

10:00am-11:00am

Session 4**Football Ticket Changes and County Fundraising Solutions**

Presenters: Jordan Birkmeier, Cindy Plummer, Emily Kruse, Crystal Ott, and Amy Jo Baughman

Thursday, May 20, 2021

11:00am-12:00pm

Session 5**Annual Giving Strategies and Working with Alumni Data**

Presenters: Crystal Ott, Amy Jo Baughman, Amanda Morrison and Callie Gramann

Tuesday, May 25, 2021

1:00pm-2:00pm

Session 6**Corporate and Foundation Fundraising**

Presenters: Jason Phillips and Emily Kruse

2:00pm-3:00pm

Session 7**Extension Funds and Scholarships**

Presenters: Jesse Buxton, Cindy Plummer, Jacquie Honeck, and Emily Smith

**THE OHIO STATE UNIVERSITY**COLLEGE OF FOOD, AGRICULTURAL,
AND ENVIRONMENTAL SCIENCES**extension.osu.edu**

CFAES provides research and related educational programs to clientele on a nondiscriminatory basis. For more information, visit cfaesdiversity.osu.edu. For an accessible format of this publication, visit cfaes.osu.edu/accessibility.

Wednesday, May 26, 2021

10:00am-11:00am

Session 8**TAS Access and Training**

Presenter: JT Houssami

Thursday, May 27, 2021

11:00am-12:00pm

Session 9**Is it a Grant or Gift?**Presenters: Lori Kaser, Cheryl Sowash, Jesse Buxton, Jason Phillips,
and Emily Kruse**THE OHIO STATE UNIVERSITY**COLLEGE OF FOOD, AGRICULTURAL,
AND ENVIRONMENTAL SCIENCES**extension.osu.edu**

CFAES provides research and related educational programs to clientele on a nondiscriminatory basis. For more information, visit cfaesdiversity.osu.edu. For an accessible format of this publication, visit cfaes.osu.edu/accessibility.